



PETROECUADOR
EMPRESA ESTATAL
PETROLEOS DEL ECUADOR



EL ECUADOR HA SIDO,
ES Y SERÁ PAÍS AMAZÓNICO

279

CIRCULAR FAX No. -GCI-COM-2010

QUITO, 21 ENE. 2010

TO :

SUBJECT : AVIATION GASOLINE (AVGAS) SUPPLY

EMPRESA ESTATAL PETRÓLEOS DEL ECUADOR "PETROECUADOR" INVITES YOUR COMPANY TO BID FOR THE SUPPLY OF 5,000.00 BBLs. ± 10% AT PETROECUADOR'S OPTION OF AVIATION GASOLINE (AVGAS), WHICH MUST BE DELIVERED IN ONE CARGO ON FEBRUARY 04-06/2010

THIS CARGO MUST COMPLY WITH THE FOLLOWING CHARACTERISTICS:

GUARANTEED SPECIFICATIONS:

10PCT+50PCT STEAMED (°C)	ASTM D-86	135	MIN.
APPEARANCE	VISUAL	TRANSPARENT	
COLOR	VISUAL	BLUE	
CU CORROSION (100C)	ASTM D-130	No. 1	MÁX.
15C DENSITY (KG/M ³)	ASTM D-1298	REPORT	
DISTILLATION:			
10% (°C)	ASTM D-86	75	MÁX.
40% (°C)	ASTM D-86	75	MIN.
50% (°C)	ASTM D-86	105	MÁX.
90% (°C)	ASTM D-86	135	MÁX.
F.B.P. (°C)	ASTM D-86	170	MÁX.
I.B.P. (°C)	ASTM D-86	REPORT	
LOSS (% VOL)	ASTM D-86	1,5	MÁX.
RESIDUE (% VOL)	ASTM D-86	1,5	MÁX.
FREEZING POINT (°C)	ASTM D-2386	-60	MÁX.
GUMS EXISTENCE (MG/100ML)	ASTM D-381	3	MÁX.
LEAD CONTENT (GR PB/LT)	ASTM D-3341	0,56	MÁX.
LOVIBOND COLOR	IP 17	1,7 MIN – 3,5	MÁX.
OCTANE NUMBER, LEAN MIXTURE (MON)	ASTM D-2700	99,5	MIN.
OCTANE NUMBER, RICH MIXTURE (PN)	ASTM D-909	130	MIN.
OXID. STABILITY 16H (MG/100ML)	ASTM D-873	6	MÁX.
OXID. STABILITY 16H PRECIPITATED (MG/100ML)	ASTM D-873	2	MÁX.
STEAM PRESSURE 37,8C (KPA)	ASTM D-323	38 MIN – 49	MÁX.
SULPHUR CONTENT (% WEIGHT)	ASTM D-2622/1266	0,05	MÁX.
WATER REACTION INTERFASE RATING	ASTM D-1094	2	MÁX.
WATER REACTION VOLUME CHANGE (ML)	ASTM D-1094	2	MÁX.

DELIVERY CONDITION: DES-OUT-TURN VOPAK GUAYAQUIL – ECUADOR (INCOTERMS 2000)

PRICE: BIDDERS WILL OFFER ONLY ONE DIFFERENTIAL (PLUS OR MINUS) (+/-) IN US DOLLARS PER BARREL, EXPRESSED IN NUMBERS AND WORDS. THIS DIFFERENTIAL WILL BE APPLIED



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TO THE FIVE AVERAGE PRICE QUOTATIONS OF THE UNLEADED 87 US GULF COAST, PUBLISHED ON "PLATT'S OILGRAM US MARKETSCAN GULF COAST WATERBORNE"; TWO (2) OF WHICH WILL BE THOSE PRECEDING THE BILL OF LADING (B/L) DATE, ONE (1) WILL BE THE CORRESPONDING TO THE BILL OF LADING (B/L) DATE, AND THE LAST TWO (2) WILL BE THOSE FOLLOWING THE BILL OF LADING (B/L) DATE. THE DIFFERENTIAL VALUE WILL BE VALID FOR THE TOTAL VOLUME.

IF THE BILL OF LADING (B/L) DATE IS SATURDAY, SUNDAY, HOLIDAY OR WHENEVER THE PLATT'S OILGRAM US MARKETSCAN GULF COAST WATERBORNE IS NOT PUBLISHED, THE UNLEADED 87 US GULF COAST PRICES TO BE CONSIDERED WILL BE THE THREE (3) QUOTATIONS RIGHT BEFORE THE B/L DATE AND THE TWO (2) RIGHT AFTER THE B/L DATE.

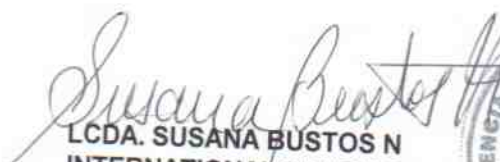
OFFERS PRESENTATION: THE OFFER MUST BE SUBMITTED UNTIL JANUARY 28TH/2010, 12H00 QUITO TIME AND WILL BE VALID UNTIL JANUARY 29TH/2010, 18H00 QUITO TIME, WITH THE DIFFERENTIAL VALUE EXPRESSED IN NUMBERS AND WORDS INCLUDED AND IN CASE THIS CARGO DOES NOT COMPLY WITH ANY OF THE ABOVE MENTIONED QUALITY CHARACTERISTICS, PLEASE SUBMIT THE AVIATION GASOLINE (AVGAS) AVAILABLE CHARACTERISTICS.

PLEASE SEND YOUR BIDS TO THE FOLLOWING CONTACT NUMBERS AND E-MAILS.

ATTENTION LCDA SUSANA BUSTOS
INTERNATIONAL TRADING MANAGER

FAX: (539 2) 2563780/(593 2) 2567275
E-MAIL sbustos@petroecuador.com.ec
E-MAIL crojas@petroecuador.com.ec

BEST REGARDS,


LCDA. SUSANA BUSTOS N
INTERNATIONAL TRADING MANAGER
PETROECUADOR



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